

# ST. LOUIS TRUST

*& Family Office*

## The Good, The Bad, And The Ugly: What House Democrats'™ Tax Proposals Mean For The Wealthy

On September 13<sup>th</sup>, the House Ways and Means Committee released its tax proposals as a markup to the Build Back Better Act, the Democrats'™ \$3.5 trillion reconciliation package bidding to avoid a filibuster and pass on a straight party-line vote. The markup won't be the final word on the tax changes to the Act; it will undergo further revisions before it passes the House and will need to be reconciled with the Senate's expected tax package. But even though the details inevitably will change before passage, wealthy and high-income taxpayers should make plans in anticipation of tax law changes that might be similar to the ones contained in the Ways and Means proposals.

From the viewpoint of wealthy taxpayers, the Ways and Means Committee's proposals can be categorized as "The Good" changes not as dire as President Biden's initial proposals, "The Bad" tax increases roughly in-line with expectations, and "The Ugly" tax law changes that if they become law will cost wealthy taxpayers significantly more in taxes.

### The Good

Compared with President Biden's April 2021 American Families Plan proposals, the Ways and Means proposals contain some good news for taxpayers. Notably,

- There is no forced realization event at death and no repeal of basis step-up at death. If these changes had been made, wealthy taxpayers would have suffered a big hit compared to the status quo, and their lack of inclusion in the markup is a significant relief.
- The tax rate for long-term capital gains is to be 25%, much lower than the 39.6% proposed by President Biden and better than the upper limit of 28% that many pundits thought might be in a new law. The new 25% rate would be effective starting September 13, 2021, meaning that taxpayers will not be able to take gains at a lower rate in anticipation of the increase.

### The Bad

The markup does contain bad news for high-income taxpayers, mainly in the form of higher rates and the closing of some income tax loopholes. These proposals include:

- Increasing the top tax bracket from 37% to 39.6% and lowering it to an income of \$450,000 for Married Filing Jointly taxpayers, compared to \$628,300 under current law. This change would be effective starting in 2022.
- Levying a new 3% surtax on Modified Adjusted Gross Income above \$5 million (\$2.5 million for Married Filing Separately). This change would be effective starting in 2022.

# ST. LOUIS TRUST

## & Family Office

- Limiting contributions to Traditional and Roth IRAs if those accounts combined with a taxpayer's defined contribution plan exceed \$10 million in value. Additionally, new minimum distribution rules are added for IRAs when the combined value of a taxpayer's IRAs, Roth IRAs, and Defined Contribution plan balances is more than \$10 million. This change would be effective starting in 2022.

Another piece of bad news is that the markup doesn't alter the current \$10,000 cap on the deductibility of state and local income taxes. However, some Democrats in high tax states still have pledged that they will ensure that state and local tax relief will be included in a final bill.

The Ways and Means markup also reduces the Estate and Gift Tax Exemption from the current \$11.7 million per person to \$5 million, indexed for inflation, starting in 2022. Note that this change was set to occur in 2026 and the markup just accelerates this change by four years. To the extent they can afford to do so, wealthy taxpayers should gift any unused exemption before the end of the year (or by the date of enactment if gifting to a grantor trust).

### The Ugly

The Ways and Means markup sticks a dagger into some of the most popular estate planning strategies employed by wealthy taxpayers and family business owners.

- Grantor Trusts (trusts where the income tax is paid by the grantor) will be included in the taxable estate of the grantor at death. Distributions from grantor trusts will be deemed gifts and changing a grantor trust to a non-grantor one will be considered a gift of the entire trust. This change is applicable to future trusts and future transfers to prior trusts from the date of the Act's enactment (so a grantor trust established prior to the date of enactment will not be subject to these rules except to the extent they receive new contributions a term not defined in the law).
- Sales between grantors and grantor trusts will be treated as if between third parties, meaning that installment sales to grantor trusts will no longer be a viable strategy. This change is applicable to future trusts and future transfers to prior trusts from the date of the Act's enactment. It is unclear whether installment sales to existing grantor trusts will still be viable.
- There will be no valuation discounts for transfers of non-business assets, which according to the markup means passive assets held for the production of income and not used in the active conduct of a trade or business. This kills the ability to move passive investment assets into a corporate entity (like an LLC) to claim a valuation discount. This will be effective for transfers made after the date of enactment.

### What Taxpayers Should Do

The impacts of these changes to grantor trusts and the lowering of the estate and gift tax exemption,

# **ST. LOUIS TRUST**

## *& Family Office*

cannot be overstated. But don't panic – the Ways and Means markup is just a proposal and we don't know what will make it into the final law. That being said, wealthy taxpayers wanting to engage in planning that still takes advantage of grantor trusts, GRATs, valuation discounts, installment sales, and uses up the \$11.7 million exemption should before the date of enactment (which could be within weeks) in case these proposed changes become law.

*St. Louis Trust & Family Office is an independent, multi-family office and trust company that advises clients on more than \$10 billion of investment assets and more than \$12 billion of total wealth. Founded in 2002, St. Louis Trust & Family Office provides holistic, high-touch client service including customized, independent investment management and a full range of family office and fiduciary services. The firm serves a limited number of clients with substantial wealth in order to maintain very low client-to-employee ratios. Visit [stlouistrust.com](http://stlouistrust.com) to explore how the firm manages complexity with unmatched expertise and focuses on Family, Always.*